



## SE-7000 Freeze-protected Emergency Station

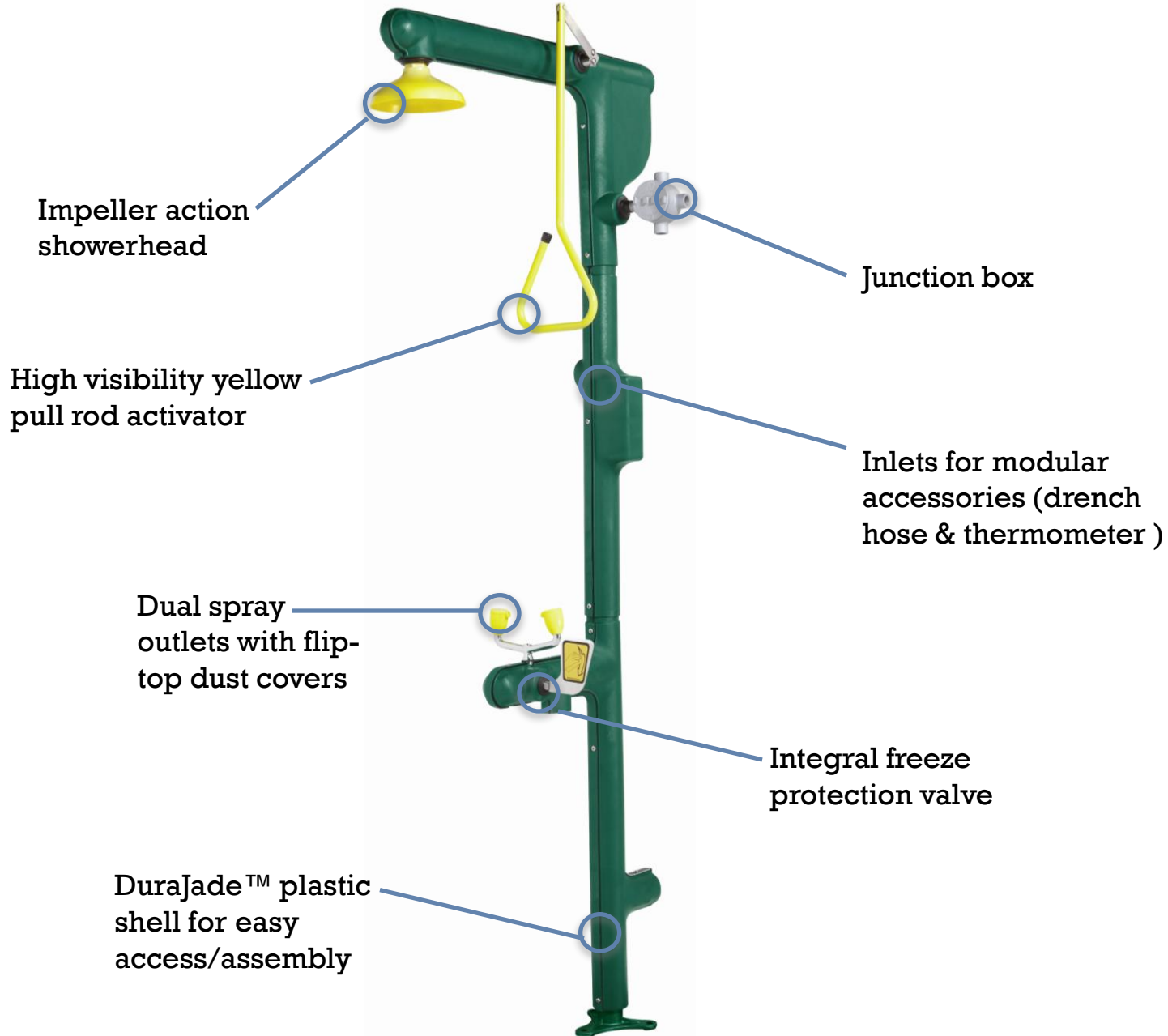
Product Overview, Target Markets &  
Competitors

# + Product Overview: Specifications

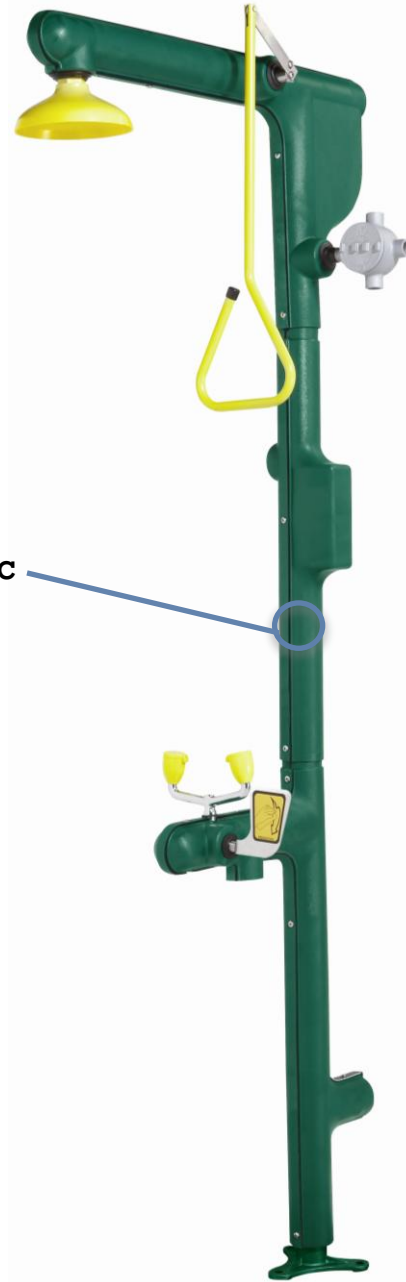
- Model Number: SE-7000
- Description: The SE-7000 is a freeze protected combination emergency station with an emergency shower & eye/face wash. The unit is wrapped with heat traced cable, insulated, and jacketed with an easy access ABS green plastic shell which protects the unit down to -50° F.
- Weight: 84 lbs.
- List Price: \$3,694.00
- Flow Rate:
  - 20 GPM @ 30 PSI (Showerhead)
  - 3.82 GPM @ 30 PSI (Eyewash)
- 120 Volt System
- Certifications: ANSI Z358.1, FM certified,
- Electrical Classification: Class 1 Division 2



# + Product Overview: Features



# + Product Overview: Features



DuraJade™ plastic shell for easy access/assembly

- DuraJade™ Shell:
  - Well insulated
  - Stainless Steel screws for secure closure
  - Weather stripping

# + Product Overview: Accessories



DH: Drench Hose



FLW: Flow switch for remote alarm activation (120 volts, AC)

FLW-DPDT: Double pole and throw, switch for remote alarm activation (120 volts, AC)

No Image Available

SPV-7000: Scald Protection Valve



# + Product Overview: Accessories



IT: Immersion Well Thermometer



VPL: Area light for non-hazardous locations



VPL-C1D2: Area light for Class 1, Division 2 areas

# + Product Overview: Benefits/Proper Installation of Heat Traced Showers



- Protection in unconditioned spaces
- Ideal for outdoor use
- Eliminates concerns about system freeze-ups
- Unit does not supply tepid water without the addition of a heater
- For optimal performance supply lines must be freeze protected

# + Target Markets



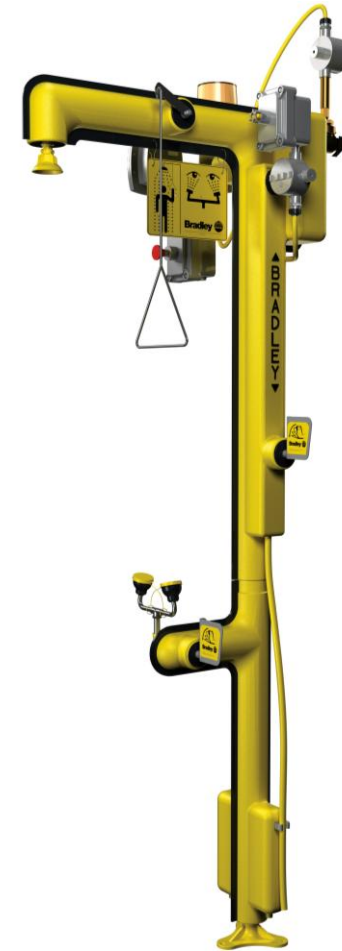
- Any facility with outdoor hazards which require emergency eyewashes/showers
  - Tank Yards
  - Chemical Manufacturing
  - Petroleum Facilities
  - Refineries
  - Airports

# + Industry: Competition



| <b>Brand</b> | <b>Model</b>  | <b>List</b>     |
|--------------|---------------|-----------------|
| Speakman     | SE-7000       | \$3,694.00      |
| Bradley      | S19-300B      | \$3,878.40      |
| Encon        | TF332A4001000 | \$4,300 approx. |
| Guardian     | GFR 3100      | \$3,900 approx. |
| Haws         | 8317CTFP      | \$4,257.00      |

# + Speakman SE-7000 vs. Bradley S19-300B



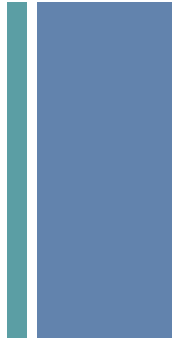
| Features                                 | SE-7000 | S19-300B |
|--|---------|----------|
| Freeze Protection Valve                  | Yes     | Yes      |
| Meets Class 1 Division 2 Electrical Req. | Yes     | Yes      |
| Lowest temperature unit is protected at  | -50° F  | -50° F   |
| FM Certified                             | Yes     | No       |

# + Speakman SE-7000 vs. Encon TF332A4001000



| Features                                 | SE-7000 | TF332A4001000 |
|--|---------|---------------|
| Freeze Protection Valve                  | Yes     | Yes           |
| Meets Class 1 Division 2 Electrical Req. | Yes     | Yes           |
| Lowest temperature unit is protected at  | -50° F  | Not published |
| FM Certified                             | Yes     | No            |

# + Speakman SE-7000 vs. Haws 8317CTFP



| Features                                 | SE-7000 | S19-300B |
|--|---------|----------|
| Freeze Protection Valve                  | Yes     | Yes      |
| Meets Class 1 Division 2 Electrical Req. | Yes     | Yes      |
| Lowest temperature unit is protected at  | -50° F  | -30° F   |
| FM Certified                             | Yes     | No       |

# + Speakman SE-7000 vs. Guardian GFR 3100



| Features                                 | SE-7000 | GFR 3100      |
|--|---------|---------------|
| Freeze Protection Valve                  | Yes     | Yes           |
| Meets Class 1 Division 2 Electrical Req. | Yes     | Yes           |
| Lowest temperature unit is protected at  | -50° F  | Not published |
| FM Certified                             | Yes     | No            |

# + Promotion: Selling Tips



- The DuraJade™ Plastic shell is designed to allow for easy assembly & easy access to perform maintenance
- The SE-7000 is the only Heat Traced Emergency Unit on the market which is FM certified
- Our base unit SE-7000 meets Class 1 Division 2 electrical requirements
- SE-7000 is equipped with inlets which allow the addition of an optional drench hose or immersion thermometer depending on the facilities needs



For more information contact your  
local [Speakman Sales Rep](#) or visit  
[SpeakmanCompany.com](http://SpeakmanCompany.com)